

Lauren Patrick

Investor Principal Broker Sales Agent

Skills

Experience

Lauren Patrick

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Garrettsville, OH 44231

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Ability to implement new strategies and create business systems. Avid reader of real estate, sales, marketing and property management books and programs.

VP Realty/ Principal Broker, Sales Agent & Property Manager

June 2017 - PRESENT, Garrettsville

Million Dollar Sales Associate. President's Sales Club among 10% of Realtors. Negotiated Sales. Completed 40+ transactions. Currently Manage 6 Single Family Homes.

Blessings Realty LLC / Property Management

September 2012 - Present, Cleveland, Mantua, Windham Ohio

Oversee Property rehab projects, Manage Tenant Relations, worked with attorney to implement Mr. Landlord property management system. Trained staff in bookkeeping, marketing, tenant selection and Fair Housing.

Grace Works LLC/ Real Estate Investing & Community Development

November 2017-Present Garrettsville, Mantua, Deerfield Ohio

Buy and sell real estate. Used Pat Fay Method to Manage Contractors during rehab projects. Utilized creative financing strategies such as owner financing, private money and hard money loans.

Education

Ashland University, Kent State University/ Business Management

September 2004 - September, 2009, Kent, Geauga, Trumbull

Bachelor's Degree in Business Management

Real Estate Networking

January 2016 - Present, Cleveland, Akron

Great Lakes REIA Member-2017, Greater Cleveland REIA Member 2018

Lake Erie Landlords Association Member 2019

Attended OREIA 2018, Roth IRA workshops, Mr. Landlord Convention, Great Lakes REIA Investing and Marketing Workshops, Bigger Pockets webinars.

Awards

December 2018 Rookie Sales Associate of the year (1 million in sales in first year) and Million dollar Sales Club award. President's Sales Club June 2019

